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### **BSP CATALOG GUIDANCE**

- INTRODUCTION
  - Enterprise Army Brand guidelines will take precedence over all branding considerations. All requests are made using the USAMEB Branding Request Order Form found on the USAMEB website OR provided to your BDE APA.
  - All USAREC custom requests (non-standard) must be routed through G-7/9 for approval. G-7/9 will forward approved custom requests to USAMEB utilizing EMM.
  - Requests from USACC Battalions must be routed and approved through Brigade POC utilizing EMM.
  - USACC custom requests (non-standard) must be routed through RMID for approval. RMID will forward approved custom requests to USAMEB utilizing EMM.
  - All orders must be submitted via EMM and routed through the appropriate channels per local SOP. Battalions and above will utilize EMM when submitting BSP request, Request will route through the appropriate approval channels for submission.
  - USAMEB is not a mass production agency. The program has been developed to support the accessions mission with custom products. Customizing is allowed in accordance with the Army Branding Guidelines. All BSP items will be Army Branded. It is highly recommended to use contact numbers, address, URL, etc.
  - This catalog depicts our common requests; it is just a general guideline to assist in the ordering process.
  - Request should include as much information as possible, for example: size, mounted or not mounted, custom text, grommets, custom graphics, how they will be employed, contact info, mailing address, phone number, approving authority & POC email.
  - Customer supplied images: supply artwork in a digital format at highest resolution possible, example: school logos, mascots. Photos need to be 300 pixels per inch (PPI) minimum, TIFF format is best, JPG will limit size, Vector art files are preferred.
  - USAREC units that want to use local imagery instead of preapproved images will provide justification on why approved images will not suffice. Any field provided images will need to be of professional quality and high resolution and require USAREC G7/9 approval.
  - Brigade POCs are responsible for checking content (quantity, text, & images), obtaining appropriate approval when necessary, and maintaining accurate allocation usage.

### INTRODUCTION

### **ORDERING - THE STEP BY STEP PROCESS**

Vector files are preferred. .ai .eps .svg Is a custom logo STEP STEP Determine required? product 06 Do you have authorization to use? Do you have the artwork? required. **Determine if** STEP STEP localization text is Determine required. size. Custom phone number, address, etc. STEP STEP **Determine any**  $\bigcirc$ additional Determine quantity. 08 n requirements. Grommets, windcuts, etc. STEP STEP Select image. Construct your order with information from steps 1-8.  $\sim$ If custom image is requested, do you have the no STEP STEP ۲ Select tagline. **Review and submit** • Tagline must match the your request. selected image. Zoom in on this image to see the difference between good and bad

The quality of the image is determined by the size and resolution among other factors. A high quality image is essential for proper enlargement.

JPEG, TIF, PSD formats are all acceptable file types but an internal review will be done to determine if the image can be successfully used.

Images found in the USAREC EMM Catalog can be used for BSP items using the EMM reference number.

image quality.

### INTRODUCTION

### **PRODUCT INFORMATION**



#### BANNERS

- Available in solid vinyl material and mesh which has small holes in the material to allow wind to travel through (great for outdoors).
- Can be ordered in various sizes (most common: 2'x8' & 3'x6') with a maximum width of 59". Greater widths are possible but will result in a welded product with a seam in the material. Due to welding equipment limitations we are only able to produce banners no larger than 144" (12') x 180" (15') or if needed, we can produce a ONE (1) piece banner 59"w (4'11") x 300" (25') l. If you have questions please contact the Branding Support Program Manager.
- Outdoor vinyl banners may require windcuts.
- Consider how item will be displayed (hanging, tacked on wall, etc) to determine if grommets are needed. Grommets are placed every 2' -3' unless requested otherwise.
- Custom sizes are available

3'X6'







#### MURALS

- Murals are laminated paper prints larger than 24"x36".
- Request mounted on hard material or on foam material, or unmounted laminated prints.
- Various sizes most common 4'x6'.
- Laminated murals allow for rolling and easy transport.
- Typically used at job fairs or hung on wall of schools, example would be in JROTC/ROTC classroom.
- If mounting hardware is requested please specify in remarks section of order form. Please include the type of display and wall.
- Note that in some instances your facility managers can accomplish this.
- Custom sizes are available

#### 16"X24"





#### POSTERS

- Posters are laminated paper prints 24"x36" or smaller.
- Request mounted on hard material or on foam material, or unmounted laminated prints.
- Various sizes most common 16"x24" & 24"x36".
- Typically used in high school guidance offices, COI business, local supportive businesses chamber of commerce, etc.
- Custom sizes are available

### **PRODUCT INFORMATION**



INTRODUCTION

#### **FENCE POST SIGNS**

- Sign printed on aluminum with holes in top and bottom for mounting.
- · Various sizes most common 18"w x 20"h.
- Typically used in rural areas, farms, wagons, tractors, etc.
- Custom sizes are available



#### YARD SIGNS

- Sign printed on corrugated plastic and mounted on metal legs.
- Standard size is 18"h x 24"w.
- Typically used outside high schools, colleges, COI business or home, local supportive businesses, chamber of commerce, etc.
- Custom sizes are available



#### MAGNETIC SIGNS

- Printed on magnetic material.
- Various sizes most common 11"h x 18"w.
- Typically used on ROTC vehicles or Recruiter vehicles.
- Suggest removing if traveling faster than 55 MPH or when cleaning vehicle.
- Custom sizes are available

#### CLINGS



- Solid static clings are non-perforated and easily removable.
- Perforated clings are a more permanent installation although still removable.
  These have adhesive on the back that sticks to the outside of windows.
- Reverse print static clings mount on the inside of the window and are outward facing.
- Various sizes most common 11"h X 18"w. Size can be customized to fit your window.
- Typically used at the entrances at high schools, colleges, COI businesses, vehicle windows and chamber of commerce facilities.
- Custom sizes are available



#### STICKERS

- Can be printed on calendered vinyl or "fathead" material. Calendared vinyl has a more aggressive adhesive than the fathead material which is easily removed. Specify which material you need.
- Standard size is 18"x24" although custom sizes can be ordered.
- Custom sizes are available

### INTRODUCTION

### **PRODUCT INFORMATION**



#### SANDWICH SIGNS

- Frame made of aluminum with image on hard plastic material insert.
- Size: image panel 23.5"x35.5".... system 24"x40".
- Specify if complete system is needed or just replacement panels. If replacement panels are for an older system that is a different size, specify size of image panels needed.
- System is reversible; images can be put on both sides of panels.
- Typically used outside of a Recruiting Station or during table setups.



#### **PULL UP BANNERS**

- Pull up banner systems come in three sizes.
  - Large size: 33"x88" system can be single or double sided.
  - Medium size: 15.75" x 34.25" system can only be single sided.
  - Small size: 11.625" x 18.875" system can only be single sided.
- Specify if you are requesting replacement panels for an old system & include the system measurements for replacement panels.
- Pull Up Banner Systems are best used for events and short term display indoors or outdoors.



#### STAND UP CUT-OUTS

- · Size: Male height around 6'. Female height around 5'6".
- Images are directly printed on foam material and cut out to shape.
- A base support is attached to the back to give it the ability to stand on its own.
- Cut-Outs are best used for events and Recruiting Stations indoors.
- Custom sizes are available



#### SPECIALTY ITEMS

- Custom items are available through the BSP including items like artwork for vehicle wraps.
- Please contact us with your special request. Our designers can work with you on custom creations.
- Be prepared with information regarding your order like photos of your vehicle with make and model or specific details of the item you would like designed.

### INTRODUCTION



Due to branding standards every piece produced MUST have the Army brand. All other logos are optional.

The Army brand is always the largest logo placed on the piece while all secondary and tertiary logos will be a smaller percentage of the Army brand's size. When the brand and one other logo are used, the secondary logo will be 80% of the size of the brand. When the brand and two or more logos are used, the secondary and tertiary logos will be 50% of the size of the brand. Please make reference to the above illustration for an example.

If a school logo is requested, please send a vector file format. A vector file can be any of the following file formats: an .ai file, a pdf saved from an .ai file, or an .eps file. We must have permission from the school on file in order to use the logo. Please keep in mind that if you provide a low resolution jpg it may not be able to be used.

NOTE: If you choose to include either the Army ROTC or AMEDD logo, the standard webaddress "goarmy.com" will be changed to the matching URL:

ROTC - goarmy.com/rotc

AMEDD - recruiting.army.mil/mrb

The Social Media lockup (below) can be included on graphics upon request.

Follow us @GoArmy



### LOCALIZATION

### INTRODUCTION

Localization text is available for every piece in the catalog. Below is an example of the type of information you can include:

School/Battalion/Recruiting Station Name Street Address Phone Number web-address email

Please make sure that all localization text has been proofed before submitting your order. Check all phone numbers and addresses (web and street). If your web-address works without the www. on it, please refrain from including it in your custom text.

To the right is an example of a customized pull up banner including the ROTC logo, the school logo, and custom text.



### INTRODUCTION

### SAMPLE IMAGE CROPS

When selecting images, you need to consider the final format of the product you are ordering. Some images will crop better to different sizes than others. Extreme formats like 2'x8' are much more difficult to accommodate on most images. The focus of the image can be lost with a crop size and format that doesn't work well for that particular image.





3'x6' landscape

2'x8' portrait



2'x8' landscape



2:3 ratio landscape





2:3 ratio portrait



The examples above demonstrate that this image works in most landscape formats but loses the focus in portrait formats. Try to select images that will work well for your needs. If you select an image that doesn't work in the requested format, our designers can suggest a similar replacement image that will work.

### INTRODUCTION

### SAMPLE IMAGE CROPS

This is an example of an image that works well in multiple crops and formats.

Crops on images can also depend on taglines, logos and custom text.

Original image



2'x8' landscape



3'x6' landscape



2:3 ratio landscape



Sandwich Sign



2'x8' portrait





3'x6' portrait

Pull Up Banner



2:3 ratio portrait



T1 SOLDIER'S CREED\*

T2	ARMY VALUES*
тз	WARRIOR ETHOS*
T4	CADET CREED
T5	NCO CREED
Т6	JOIN THE TEAM THAT MAKES A DIFFERENCE.*
Т7	TEAM ARMY.
Т8	STAND FIRM. STAND BRAVE. STAND WITH THE ARMY TEAM.
Т9	STEP FORWARD AND MAKE A DIFFERENCE.
T10	THE TOUGHEST MISSIONS. BEST TRAINED SOLDIERS.*
T11	GIVE YOUR CAREER A SHOT OF ADRENALINE.*
T12	WE DON'T CALL FOR REINFORCEMENTS. WE MAKE THEM.*
T13	AN EXPERIENCE OF A LIFETIME.*
T14	EARN THE TABS OF THE ARMY'S ELITE.*
T15	CAN YOU MAKE THE CUT?*
T16	DO YOU HAVE WHAT IT TAKES?

- T17 ARE YOU ONE OF US?
- T18 EXPECT MORE OF YOURSELF.
- T19 SOMETIMES THE TOUGHEST TESTS ARE THE ONES YOU GIVE YOURSELF.\*
- T20 DEFY EXPECTATIONS.
- T21 DEFY EXPECTATIONS... EVEN YOUR OWN.\*

- T22 PREPARE FOR TOMORROW'S CHALLENGES TODAY.
- T23 A LEGACY OF SERVICE.\*
- T24 A SHARED SENSE OF PURPOSE.
- T25 GIVE BACK ON A GLOBAL LEVEL.\*
- T26 SERVE WITH HONOR. LIVE WITH PURPOSE.
- T27 PURSUE YOUR PASSION. SERVE YOUR COUNTRY.
- T28 NATIONAL CHAMPS SINCE 1775.\*
- T29 THE U.S. ARMY BREAKING BARRIERS FOR WOMEN FOR NEARLY A CENTURY.
- T30 GAIN AN EDGE IN A COMPETITIVE WORLD.
- T31 YOUR SKILLS. YOUR INTERESTS. YOUR FUTURE.
- T32 SEEK A REWARDING CAREER.\*
- T33 JUMP START YOUR CAREER.
- T34 TRAIN HERE. SUCCEED ANYWHERE.\*
- T35 TRY CLIMBING OUR CORPORATE LADDER.
- T36 FOR OUR CYBER WARRIORS THIS IS THEIR BATTLEFIELD.\*
- T37 ADVANCE YOUR TECH SKILLS.
- T38 TEAMWORK, TECHNOLOGY, EXPERTISE.
- T39 A LEADER IN TECHNOLOGY.
- T40 SCIENCE, TECHNOLOGY, ENGINEERING, MATH.
- T41 TAKE YOUR TECH SKILLS TO THE NEXT LEVEL.
- T42 GET HIGH-TECH TRAINING IN HIGH-DEMAND CAREERS.

- T43 MORE THAN 150 WAYS TO BE A SOLDIER.
- T44 MORE THAN ONE WAY YOU CAN MAKE A DIFFERENCE.
- T45 IT'S NOT FOR EVERYONE. JUST THE LEADERS OF TOMORROW.
- T46 STEP FORWARD AND BECOME A LEADER.
- T47 LEADERS FOR LIFE.
- T48 LEAD YOUR TEAM, MAKE A DIFFERENCE.
- T49 LEARN TO LEAD.\*
- T50 EDUCATION IS NOT AN OPTION. IT'S A REQUIREMENT.\*
- T51 NO COST SCHOLARSHIPS.
- T52 YOUR MOST POWERFUL WEAPON IS YOUR MIND.\*
- T53 LEADING, DEVELOPING, ACHIEVING.
- T54 RISE TO THE CHALLENGE.\*
- T55 FLY ARMY.
- T56 WHERE YOUR CUBICLE BECOMES A COCKPIT.\*
- T57 WARRIORS WANTED.
- T58 WE WON'T STOP UNTIL THE MISSION IS COMPLETE.
- T59 WE FIGHT FOR WHAT'S RIGHT.
- T60 WE DO WHAT'S RIGHT.

- T61 WE WON'T FAIL EACH OTHER OR OUR NATION.
- T62 WE NEVER ACCEPT DEFEAT.
- T63 WE NEVER QUIT.
- T64 WE PAVE THE WAY TO VICTORY.
- T65 U.S. ARMY HEALTH CARE PROFESSIONALS.
- T66 ARMY MEDICINE: THE EXPERIENCE OF A LIFETIME.
- T67 PRACTICE YOUR PASSION AND MAKE A DIFFERENCE.
- T68 U.S. ARMY MEDICINE: IMPACTING LIVES AROUND THE GLOBE.
- T69 JOIN THE HEALTHCARE TEAM THAT MAKES A DIFFERENCE.
- T70 U.S. ARMY MEDICINE: WORK AT SOME OF THE MOST TECHNICALLY ADVANCED FACILITIES.
- T71 U.S. ARMY MEDICINE: AT THE FOREFRONT OF INNOVATIVE TECHNOLOGY.
- T72 REACH YOUR LIFE GOALS BY SERVING AS AN ARMY HEALTH CARE PROFESSIONAL.
- T73 EXPERIENCE A MEDICAL CAREER LIKE NO OTHER.
- T74 ARMY RESERVE
- T75 MAKE THE CUT IN THE ARMY RESERVE.
- T76 PART-TIME SERVICE. FULL-TIME SUCCESS.
- T77 BEST OF BOTH WORLDS... SOLDIER/ CIVILIAN.

T1_SPA	EL CREDO DEL SOLDADO.	T22_SP
T2_SPA	LOS VALORES DEL ARMY	T23_SP
T3_SPA	LOS PRINCIPIOS DEL GUERRERO	T24_SP
T4_SPA	EL CREDO DEL CADETE	T25_SP
T5_SPA	EL CREDO DEL OFICIAL NO COMISIONADO	T26_SP
T6_SPA	ÚNETE AL EQUIPO QUE HACE LA DIFERENCIA.	T27_SP
T7_SPA	EL EQUIPO DEL ARMY/EQUIPO ARMY.	T28_SP
T8_SPA	MANTENTE FIRME. MANTENTE VALIENTE. MANTENTE CON EL EQUIPO DEL ARMY.	T29_SP
T9_SPA	DA UN PASO AL FRENTE Y HAZ LA DIFERENCIA.	T30_SP
T10_SPA	LAS MISIONES MÁS DIFÍCILES. LOS SOLDADOS MEJOR ENTRENADOS.	T31_SP
T11_SPA	DALE A TU CARRERA UNA DOSIS DE ADRENALINA.	T32_SP
T12_SPA	NO PEDIMOS REFUERZOS. NOSOTROS MISMOS LOS FORMAMOS.	T33_SP
T13_SPA	UNA EXPERIENCIA DE POR VIDA.	T34_SP
T14_SPA	OBTÉN LAS INSIGNIAS MÁS IMPORTANTES DEL ARMY.	T35_SP
T15_SPA	¿ESTÁS A LA ALTURA?	T36_SP
T16_SPA	¿TIENES LO QUE HACE FALTA?	T37_SP
T17_SPA	¿ERES UNO DE LOS NUESTROS?	T38_SP
T18_SPA	ESPERA MÁS DE TI.	T39_SP
T19_SPA	A VECES, LAS PRUEBAS MÁS DIFÍCILES SON LA QUE TE PONES.	T40_SP
T20_SPA	SUPERA LAS EXPECTATIVAS.	T41_SP
T21_SPA	SUPERA LAS EXPECTATIVAS INCLUSO LAS TUYAS.	T42_SP

22_SPA	PREPÁRATE HOY PARA LOS RETOS DEL FUTURO.
23_SPA	UN LEGADO DE SERVICIO.
24_SPA	UN PROPÓSITO EN COMÚN.
25_SPA	CONTRIBUYE EN TODO EL MUNDO.
26_SPA	SIRVE CON HONOR. VIVE CON PROPÓSITO.
27_SPA	PERSIGUE TU PASIÓN. SIRVE A TU PAÍS.
28_SPA	CAMPEONES NACIONALES DESDE 1775.
29_SPA	EL U.S. ARMY: ROMPIENDO BARRERAS PARA LAS MUJERES DURANTE CASI UN SIGLO.
30_SPA	GANA VENTAJA EN UN MUNDO COMPETITIVO.
31_SPA	TUS HABILIDADES. TUS INTERESES. TU FUTURO.
32_SPA	BUSCA UNA CARRERA GRATIFICANTE.
33_SPA	COMIENZA TU CARRERA.
34_SPA	ENTRENA CON NOSOTROS. DISFRUTA EL ÉXITO EN CUALQUIER LUGAR.
35_SPA	AVANZA EN NUESTROS NIVELES PROFESIONALES.
36_SPA	ESTE ES EL CAMPO DE BATALLA DE NUESTROS GUERREROS CIBERNÉTICOS.
37_SPA	MEJORA TUS HABILIDADES TECNOLÓGICAS.
38_SPA	TRABAJO EN EQUIPO, TECNOLOGÍA, EXPERIENCIA.
39_SPA	SÉ UN LÍDER EN TECNOLOGÍA.
40_SPA	CIENCIA, TECNOLOGÍA, INGENIERÍA, MATEMÁTICAS.
41_SPA	LLEVA TUS HABILIDADES TECNOLÓGICAS AL NIVEL MÁS ALTO.
42_SPA	OBTÉN CERTIFICACIÓN EN LAS CARRERAS TECNOLÓGICAS MÁS SOLICITADAS.

- T43\_SPA MÁS DE 200 FORMAS DE SER UN SOLDADO.
- T44\_SPA EXISTEN MUCHAS FORMAS DE HACER LA DIFERENCIA.
- T45\_SPA NO ES PARA TODOS. SOLO PARA LOS LÍDERES DEL MAÑANA.
- T46\_SPA DA UN PASO AL FRENTE Y CONVIÉRTETE EN UN LÍDER.
- T47\_SPA LÍDERES DE POR VIDA.
- T48\_SPA LIDERA A TU EQUIPO, HAZ LA DIFERENCIA.
- T49\_SPA APRENDE A LIDERAR.
- T50\_SPA LA EDUCACIÓN NO ES UNA OPCIÓN, ES UN REQUISITO.
- T51\_SPA BECAS SIN COSTO.
- T52\_SPA TU MENTE ES EL ARMA MÁS PODEROSA.
- T53\_SPA LIDERA, DESARROLLA, LOGRA.
- T54\_SPA ACEPTA EL RETO.
- T55\_SPA VUELA CON EL ARMY.
- T56\_SPA DONDE TU CUBÍCULO SE CONVIERTE EN TU CABINA DE PILOTO.
- T57\_SPA BUSCAMOS GUERREROS.
- T58\_SPA NO PARAREMOS HASTA CUMPLIR NUESTRA MISIÓN.
- T59\_SPA LUCHAMOS POR LO CORRECTO.

- T61\_SPA NO FALLAREMOS. NI A NOSOTROS, NI A NUESTRA NACIÓN.
- T62\_SPA JAMÁS ACEPTAMOS LA DERROTA.
- T63\_SPA JAMÁS NOS DAMOS POR VENCIDOS.
- T64\_SPA FORJAMOS EL CAMINO HACIA LA VICTORIA.
- T65\_SPA PROFESIONALES DEL SECTOR DE LA SALUD DEL U.S. ARMY.
- T66\_SPA MEDICINA EN EL ARMY: UNA EXPERIENCIA DE POR VIDA.
- T67\_SPA EJERCE TU PASIÓN Y HAZ LA DIFERENCIA.
- T68\_SPA MEDICINA EN EL U.S. ARMY: IMPACTANDO VIDAS EN TODO EL MUNDO.
- T69\_SPA ÚNETE AL EQUIPO DE PROFESIONALES DEL SECTOR DE LA SALUD QUE MARCA LA DIFERENCIA.
- T70\_SPA MEDICINA EN EL U.S. ARMY: TRABAJA EN LAS INSTALACIONES TECNOLÓGICAS MÁS AVANZADAS.
- T71\_SPA MEDICINA EN EL U.S. ARMY: A LA VANGUARDIA DE LA INNOVACIÓN TECNOLÓGICA.
- T72\_SPA LOGRA TUS METAS CON EL ARMY SIRVIENDO COMO PROFESIONAL DEL SECTOR DE LA SALUD.
- T73\_SPA HAZ UNA CARRERA MÉDICA COMO NINGUNA OTRA.
- T74\_SPA LA RESERVA DEL ARMY
- T75\_SPA PONTE A LA ALTURA DE LA RESERVA DEL ARMY.
- T76\_SPA SERVICIO A MEDIO TIEMPO. TRIUNFO A TIEMPO COMPLETO.
- T77\_SPA LO MEJOR DE DOS MUNDOS... SOLDADO/ CIVIL.

T60\_SPA HACEMOS LO CORRECTO.

### CURRENT CAMPAIGN

#### WYW-AVIATOR

WYW-CYBER



WYW-MICROBIOLOGIST

WYW-SIGNAL

WYW-SNIPER

YOUR





WYW-FAMILY



Proportions shown here are 2x3 for the vertical layout and 3x6 for the horizontal layout. Items in other sizes/proportions may require individual elements to move and be adjusted to fit.

The only customization that can be done with this item is the small text at the bottom below the Army brand that says 'INSERT LOCAL CUSTOMIZATION HERE, IF APPLICABLE".

FOR A LIST OF TAGLINES AVAILABLE FOR USE, SEE page 19.

# CURRENT CAMPAIGN

WYW-CHAMELEON



WYW-GROUND



WYW-THUNDER





WYW-NERVE

WHAT'S YOUR WARRIDGT

 $\star$ 



 $\mathbf{x}$ 



WYW-REPLENISHER

WYW-VIRUS

WHAT'S YOUR WARRIORT

 $\star$ 

WYW-FORCE



WYW-SHARPENED



WYW-WAVE



Proportions shown here are 2x3. Items in other sizes/proportions may require individual elements to move and be adjusted to fit.

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FOR A LIST OF TAGLINES AVAILABLE FOR USE, SEE page 19.

### CURRENT CAMPAIGN

WYW-FAM1



WYW-FAM5



WYW-AMEDD



TAG AMEDD1: SHARPEN YOUR SKILLS AT THE FRONT LINES OF MEDICINE.

ORY

EONE

NEE

WYW-FAM2

TRAINING THAT PAYS. AND PAYS OFF.

WYW-FAM6

AT'S YOUR WARRIDS

INSERT LOCAL CUSTO

WHAT'S YOUR WARRIOR?

TAG AMEDD2: STEP UP TO THE VANGUARD OF DISEASE PREVENTION AND TREATMENT.



WYW-FAM3

WYW-FAM7

INDPOWER

WYW-FAM4



WYW-FAM8







Proportions shown here are 2x3. Items in other sizes/proportions may require individual elements to move and be adjusted to fit.

The only customization that can be done with this item is the small text at the bottom that says 'INSERT LOCAL CUSTOMIZATION HERE, IF APPLICABLE".

FOR A LIST OF TAGLINES AVAILABLE FOR USE, SEE page 19.

#### **TAGLINE OPTIONS FOR CURRENT CAMPAIGN:**

TCC1	WHAT'S YOUR WARRIOR?	TCC22	GREATNESS.
TCC2	AIM HIGHER THAN POSSIBLE.	TCC23	TURNING TALENT INTO EXPER
тссз	TURNING DREAM CHASERS INTO DIFFERENCE MAKERS.	TCC24	YOU BRING IT. WE BUILD ON IT
TCC4	THE JOURNEY BEGINS OUTSIDE YOUR COMFORT ZONE.	TCC25	TRAINING THAT PAYS. AND PA
TCC5	MAKE A NAME FOR YOURSELF.	TCC26	EARN STRIPES. GAIN SMARTS
TCC6	CALLING ALL ADVENTURE SEEKERS.	TCC27	PART-TIME SOLDIER, FULL-TIMI
TCC7	HISTORY NEEDS SOMEONE TO MAKE IT.	TCC28	ALL THE ADVENTURE. ALL THE
TCC8	IMPACT EVERY DAY.	TCC29	EARN UP TO 30 DAYS PAID TIM
TCC9	COMMIT YOUR FUTURE TO THE WORLD'S.	TCC30	BENEFITS INCLUDE HOUSING, AND RETIREMENT.
TCC10	THEY'LL HIT THE GROUND SPRINTING.	TCC31	THE ONLY WAY TO LEAD AN AR ONE.
TCC11	MAKE MONEY. MAKE A DIFFERENCE.	TCC32	LEARN TO LEAD. THEN LEAD A
TCC12	MAKE MONEY. MAKE AN IMPACT.	TCC33	WHEN LEADERS LEAD, SUCCE
TCC13	IT'S NOT A CAREER. IT'S YOUR CALLING.	TCC34	EARN AS YOU LEARN.
TCC14	OVER 150 JOBS. ONE CALLING.	TCC35	DON'T GET STUCK WITH HUGE
TCC15	FIND A JOB WORTH FIGHTING FOR.	TCC36	TAKE ON A BIG WORLD WITHO HUGE DEBT.
TCC16	GET OFF THE BEATEN CAREER PATH.	TCC37	EARN TUITION AND MORE.
TCC17	THE WORLD IS YOUR WORKPLACE.	TCC38	EXCEL WITHOUT ALL THE EXPR
TCC18	YOUR FUTURE AWAITS.	TCC39	BEGIN LEADING FROM DAY ON
TCC19	A SOLID FUTURE COMES STANDARD.	TCC40	START YOUR CAREER A STEP A
TCC20	MINDPOWER THROUGH.	TCC41	EARN TUITION AND BECOME A
TCC21	WHAT SKILL WILL YOU MASTER?	TCC42	YOUR FIGHT CAN TRANSFORM
TCC SPA1	CARRERAS QUE TRANSFORMAN FUTUROS.	TCC SPA5	CONSTRUYE EL FUTURO.
TCC SPA2	SOMOS UN ARMY DE INNOVADORES.	TCC SPA6	CARRERAS CON BENEFICIOS D SALUD Y PENSIÓN.
TCC SPA3	MULTIPLICA EL VALOR DE TUS HABILIDADES.	TCC SPA7	OBTÉN TU EDUCACIÓN Y MÁS.
TCC SPA4	LES ENSEÑAMOS A TRIUNFAR.		

TCC22	WHEN ONE HAS THE GOODS, WE MAKE GREATNESS.
TCC23	TURNING TALENT INTO EXPERTISE.
TCC24	YOU BRING IT. WE BUILD ON IT.
TCC25	TRAINING THAT PAYS. AND PAYS OFF.
TCC26	EARN STRIPES. GAIN SMARTS.
TCC27	PART-TIME SOLDIER, FULL-TIME WARRIOR.
TCC28	ALL THE ADVENTURE. ALL THE BENEFITS.
TCC29	EARN UP TO 30 DAYS PAID TIME OFF.
тссзо	BENEFITS INCLUDE HOUSING, HEALTH CARE, AND RETIREMENT.
TCC31	THE ONLY WAY TO LEAD AN ARMY IS TO JOIN ONE.
TCC32	LEARN TO LEAD. THEN LEAD AN ARMY.
тссзз	WHEN LEADERS LEAD, SUCCESS FOLLOWS.
TCC34	EARN AS YOU LEARN.
TCC35	DON'T GET STUCK WITH HUGE DEBT.
TCC36	TAKE ON A BIG WORLD WITHOUT TAKING ON HUGE DEBT.
TCC37	EARN TUITION AND MORE.
TCC38	EXCEL WITHOUT ALL THE EXPENSE.
TCC39	BEGIN LEADING FROM DAY ONE.
TCC40	START YOUR CAREER A STEP AHEAD.
TCC41	EARN TUITION AND BECOME AN EXPERT.
TCC42	YOUR FIGHT CAN TRANSFORM OUR WORLD.
TCC SPA5	CONSTRUYE EL FUTURO.
TCC SPA6	CARRERAS CON BENEFICIOS DE VIVIENDA, SALUD Y PENSIÓN.

R1



Suggested Tagline - T14 EARN THE TABS OF THE ARMY'S ELITE.

**R2** 



Suggested Tagline - T36 FOR OUR CYBER WARRIORS THIS IS THEIR BATTLEFIELD.



Suggested Tagline - T30 GAIN AN EDGE IN A COMPETITIVE WORLD.



Suggested Tagline - T13 AN EXPERIENCE OF A LIFETIME.





Suggested Tagline - T31 YOUR SKILLS. YOUR INTERESTS. YOUR FUTURE.



Suggested Tagline - T25 GIVE BACK ON A GLOBAL LEVEL.

**R7** 



Suggested Tagline - T37 ADVANCE YOUR TECH SKILLS.



Suggested Tagline - T26 SERVE WITH HONOR. LIVE WITH PURPOSE.



Suggested Tagline - T18 EXPECT MORE OF YOURSELF.

**R8** 



Suggested Tagline - T41 TAKE YOUR TECH SKILLS TO THE NEXT LEVEL.





Suggested Tagline - T24 A SHARED SENSE OF PURPOSE.





Suggested Tagline - T30 GAIN AN EDGE IN A COMPETITIVE WORLD.

R13



Suggested Tagline - T30 GAIN AN EDGE IN A COMPETITIVE WORLD.



Suggested Tagline - T12 WE DON'T CALL FOR REINFORCEMENTS. WE MAKE THEM.



Suggested Tagline - T77 BEST OF BOTH WORLDS... SOLDIER/CIVILIAN.

#### R14



Suggested Tagline - T31 YOUR SKILLS. YOUR INTERESTS. YOUR FUTURE.





Suggested Tagline - T42 GET HIGH-TECH TRAINING IN HIGH-DEMAND CAREERS.





Suggested Tagline - T30 GAIN AN EDGE IN A COMPETITIVE WORLD.

**R19** 



Suggested Tagline - T10 THE TOUGHEST MISSIONS. BEST TRAINED SOLDIERS.

**R20** 



Suggested Tagline - T57 WARRIORS WANTED.



Suggested Tagline - T56 WHERE YOUR CUBICLE BECOMES A COCKPIT.



Suggested Tagline - T48 LEAD YOUR TEAM, MAKE A DIFFERENCE.





Suggested Tagline - T11 GIVE YOUR CAREER A SHOT OF ADRENALINE.



Suggested Tagline - T6 LARGE TEXT SHOWN ABOVE WILL BE YOUR CHOSEN TAGLINE.

Images found in the USAREC EMM Catalog can be used for BSP items using the EMM reference number.

W1



Suggested Tagline - T49 LEARN TO LEAD.

**W2** 



Suggested Tagline - T19 SOMETIMES THE TOUGHEST TESTS ARE THE ONES YOU GIVE YOURSELF.



Suggested Tagline - T53 LEADING, DEVELOPING, ACHIEVING.



Suggested Tagline - T27 PURSUE YOUR PASSION. SERVE YOUR COUNTRY.





Suggested Tagline - T21 DEFY EXPECTATIONS... EVEN YOUR OWN.



Suggested Tagline - T46 STEP FORWARD AND BECOME A LEADER.

W7



Suggested Tagline - T50 EDUCATION IS NOT AN OPTION. IT'S A REQUIREMENT.



Suggested Tagline - T30 GAIN AN EDGE IN A COMPETITIVE WORLD.



Suggested Tagline - T50 EDUCATION IS NOT AN OPTION. IT'S A REQUIREMENT.



Suggested Tagline - T26 SERVE WITH HONOR. LIVE WITH PURPOSE.





Suggested Tagline - T45 IT'S NOT FOR EVERYONE. JUST THE LEADERS OF TOMORROW.





Suggested Tagline - T47 LEADERS FOR LIFE.

#### W13



Suggested Tagline - T18 EXPECT MORE OF YOURSELF.

#### W14



Suggested Tagline - T34 TRAIN HERE. SUCCEED ANYWHERE.



Suggested Tagline - T13 AN EXPERIENCE OF A LIFETIME.



Suggested Tagline - T51 NO COST SCHOLARSHIPS.

#### W16



Suggested Tagline- T19 SOMETIMES THE TOUGHEST TESTS ARE THE ONES YOU GIVE YOURSELF.

#### W18



Suggested Tagline - T45 IT'S NOT FOR EVERYONE. JUST THE LEADERS OF TOMORROW.

W19



Suggested Tagline - T50 EDUCATION IS NOT AN OPTION. IT'S A REQUIREMENT.

W20



Suggested Tagline - T52 YOUR MOST POWERFUL WEAPON IS YOUR MIND.



Suggested Tagline - T46 STEP FORWARD AND BECOME A LEADER.



Suggested Tagline - T16 DO YOU HAVE WHAT IT TAKES?





Suggested Tagline - T26 SERVE WITH HONOR. LIVE WITH PURPOSE.



Suggested Tagline - T13 AN EXPERIENCE OF A LIFETIME.



Suggested Tagline - T4 CADET CREED





Suggested Tagline - T4 CADET CREED





**M1** 



Suggested Tagline - T70 U.S. ARMY MEDICINE: WORK AT SOME OF THE MOST TECHNICALLY ADVANCED FACILITIES.





Suggested Tagline - T42 GET HIGH-TECH TRAINING IN HIGH-DEMAND CAREERS.



Suggested Tagline - T31 YOUR SKILLS. YOUR INTERESTS. YOUR FUTURE.



Suggested Tagline PRACTICE YOUR PASSION AND MAKE A DIFFERENCE.





Suggested Tagline - T69 JOIN THE HEALTHCARE TEAM THAT MAKES A DIFFERENCE.



Suggested Tagline - T65 U.S. ARMY HEALTH CARE PROFESSIONALS.

M7



Suggested Tagline - T70 U.S. ARMY MEDICINE: WORK AT SOME OF THE MOST TECHNICALLY ADVANCED FACILITIES.



Suggested Tagline - T25 GIVE BACK ON A GLOBAL LEVEL.



Suggested Tagline - T69 JOIN THE HEALTHCARE TEAM THAT MAKES A DIFFERENCE.

**M8** 



Suggested Tagline - T67 PRACTICE YOUR PASSION AND MAKE A DIFFERENCE.





Suggested Tagline - T65 U.S. ARMY HEALTH CARE PROFESSIONALS.





Suggested Tagline - T65 U.S. ARMY HEALTH CARE PROFESSIONALS.

M13



Suggested Tagline - T73 EXPERIENCE A MEDICAL CAREER LIKE NO OTHER.

M14



Suggested Tagline - T67 PRACTICE YOUR PASSION AND MAKE A DIFFERENCE.

#### M15



Suggested Tagline - T69 JOIN THE HEALTHCARE TEAM THAT MAKES A DIFFERENCE.



Suggested Tagline - T38 TEAMWORK, TECHNOLOGY, EXPERTISE.





Suggested Tagline - T65 U.S. ARMY HEALTH CARE PROFESSIONALS.

#### M18



Suggested Tagline - T27 PURSUE YOUR PASSION. SERVE YOUR COUNTRY.

M19



Suggested Tagline - T70 U.S. ARMY MEDICINE: WORK AT SOME OF THE MOST TECHNICALLY ADVANCED FACILITIES.

M20



Suggested Tagline - T65 U.S. ARMY HEALTH CARE PROFESSIONALS.



Suggested Tagline A SACRED CALLING TO SERVE GOD AND COUNTRY.





Suggested Tagline YOU HEARD A HIGHER CALLING. NOW DISCOVER A MISSION.





Suggested Tagline A SPIRITUAL LEADER TO OUR SOLDIERS.

#### **CHAPLAIN 4**



Suggested Tagline A SPIRITUAL LEADER TO OUR SOLDIERS.

G1



Suggested Tagline - T42 GET HIGH-TECH TRAINING IN HIGH-DEMAND CAREERS.



Suggested Tagline - T41 TAKE YOUR TECH SKILLS TO THE NEXT LEVEL.



Suggested Tagline - T42 GET HIGH-TECH TRAINING IN HIGH-DEMAND CAREERS.



Suggested Tagline - T30 GAIN AN EDGE IN A COMPETITIVE WORLD.





Suggested Tagline - T34 TRAIN HERE. SUCCEED ANYWHERE.



Suggested Tagline - T30 GAIN AN EDGE IN A COMPETITIVE WORLD.

**G7** 



Suggested Tagline - T37 ADVANCE YOUR TECH SKILLS. **G8** 



Suggested Tagline - T39 A LEADER IN TECHNOLOGY.



Suggested Tagline - T10 THE TOUGHEST MISSIONS. BEST TRAINED SOLDIERS.



Suggested Tagline - T6 JOIN THE TEAM THAT MAKES A DIFFERENCE.

#### G10



Suggested Tagline - T15 CAN YOU MAKE THE CUT?



Suggested Tagline - T9 STEP FORWARD AND MAKE A DIFFERENCE.

G13



Suggested Tagline - T34 TRAIN HERE. SUCCEED ANYWHERE.

#### G14



Suggested Tagline - T43 TAKE YOUR TECH SKILLS TO THE NEXT LEVEL.



Suggested Tagline - T49 LEARN TO LEAD.



Suggested Tagline - T13 AN EXPERIENCE OF A LIFETIME.



Suggested Tagline - T34 TRAIN HERE. SUCCEED ANYWHERE.





Suggested Tagline - T16 DO YOU HAVE WHAT IT TAKES?

#### G19



Suggested Tagline - T56 WHERE YOUR CUBICLE BECOMES A COCKPIT.



Suggested Tagline - T38 TEAMWORK, TECHNOLOGY, EXPERTISE.



Suggested Tagline - T12 WE DON'T CALL FOR REINFORCEMENTS. WE MAKE THEM.



Suggested Tagline - T11 GIVE YOUR CAREER A SHOT OF ADRENALINE.



Suggested Tagline - T57 WARRIORS WANTED.





Suggested Tagline - T10 THE TOUGHEST MISSIONS. BEST TRAINED SOLDIERS.
# GENERIC IMAGES



Suggested Tagline - T1 SOLDIER'S CREED





Suggested Tagline - T1 SOLDIER'S CREED





ARMY VALUES

## G28



Suggested Tagline - T1 SOLDIER'S CREED

## G30



Suggested Tagline - T2 ARMY VALUES

# GENERIC IMAGES

G31G32Image: Suggested Tagline - T3<br/>WARRIOR ETHOSImage: Suggested Tagline - T3<br/>WARRIOR ETHOS

## **G33 - SEVEN VALUES PACKAGE**



# GENERIC IMAGES

## **G34 - SEVEN VALUES PACKAGE**



## **G35 - WARRIOR ETHOS PACKAGE**



## STAND UP CUT-OUTS





Suggested Tagline - T23





S5

Suggested Tagline - T12





## STAND UP CUT-OUTS



Suggested Tagline - T13



T'S NOT FOR EVERYONE. UST THE LEADERS OF OMORROW.

**S9** 



Suggested Tagline - T45





Suggested Tagline - T6



**S8** 

## STAND UP CUT-OUTS











S15 V.S. ARMY MEDICINE: AT THE FOREFRONT OF FOREFRONT OF FOREFRONT OF

TECHNOLOGY. recruiting.army.mil/mrb



## REFERENCE

## HOW TO MEASURE FOR WINDOW GRAPHICS

#### EXAMPLE



## MEASUREMENTS NEEDED FOR WINDOW GRAPHICS WHERE ONE IMAGE IS BEING STRETCHED OVER MULTIPLE WINDOWS:

## WINDOWS:

• width and height of each individual window inside of the frame

## DOORS:

• width and height of each individual door inside of the frame

## FRAMES:

 width of each frame between all windows & doors



## NOTE:

- Headline placement should not be below the center of the windows
- Do not break words across mullions

# REFERENCE

## HOW TO MEASURE FOR VEHICLE WINDOW GRAPHICS

EXAMPLE



WHAT NEEDS TO BE MEASURED: SIDE WINDOWS:

- width and height of all individual windows
- width of space between the windows
- include measurements for both sides of the vehicle since windows often differ on the right and left sides



WHAT NEEDS TO BE MEASURED: REAR WINDOWS:

- width and height of all individual windows
- width of space between the windows

ADDITIONAL INFORMATION NEEDED:

- Make, Model, and year of vehicle ie: 2008 Chevy Express G2500
- Please include photo of vehicle

All information for vehicle is needed to insure correct sizing of graphics.

# REFERENCE

Professional graphic installation is recommended for full window murals.

### TOOLS NEEDED:

Two people, masking tape, squeegee, spray bottle (containing water with a few drops of lotion/fragrance free dish detergent) and paper towels.

### **PREPARATION:**

Using water solution, clean windows thoroughly and allow to dry. Read installation instructions carefully. Best installed when outside temperatures are over 65F.

#### INSTALLATION:

Starting from the top of the graphic, pull away 1" of the paper backing, exposing the adhesive. Fold down the exposed backing to prevent it from curling back up.

Place the exposed adhesive onto the window, graphics facing you, and squeegee over it slowly. DO NOT remove the remaining backing. Place a piece of masking tape across the top of the decal to hold it in place.

Have your partner lift the graphic away from the window while you gently peel down the protective backing, starting from the top and pulling downward about 6". Make sure it stays taped to the window.

While your partner continues to lift the vinyl decal away from the window, spray the surface of the window liberally with water solution.

Have your partner begin to lay the exposed portion of the vinyl decal down onto the window. Continue peeling away 6" sections of the backing at a time as you squeegee from top to bottom and from the center toward the outer edges to remove air bubbles. Be careful not to stretch the graphic.

Tip: Cover the squeegee with a paper towel or soft cloth to prevent it from scratching the material.

Remove the masking tape and squeegee the top of the vinyl decal. Finish by wiping down the edges of the graphic with a paper towel to remove excess moisture.

### TRIMMING:

Window trimming needs special care depending on the type of window you are marking:

a. Contact with rubber window seals will cause the adhesive to fail. Therefore, graphics need to be trimmed off the rubber seals by 1/8 inch minimum.

b. If applying graphics to vehicle window, just trim around the edges of the window.

Most bubbles, (especially near the edges) can be pressed outward with a squeegee. If one cannot, use the corner of a razor blade or a sharp pin to puncture the bubble. Then, gently use your finger or a squeegee to press down the material and remove the air. Be careful and work slowly to avoid wrinkles.

The wet installation will help to prevent streaking and bubbling. Once the material has had enough time to cure (up to 2 weeks), any bubbles should disappear.

Online video installation instructions can also be easily found for further information and tips.



Purpose: To provide consistent guidance to recruiting stations regarding their external window display while staying compliant with the DoD force protection guidance for the security of recruiting stations.



## **GUIDANCE ON DESIGN**

Window clings should cover the majority of the window surface to adhere to the DoD Force Protection guidelines. Installation must follow vendor's guidance for efficiencies.

- Reference the Army Brand Guidelines provides to ensure all graphic elements are properly placed and dimensions fit within the provided measurements from the station. Also, ensure the font style used is the approved and noted in the Army Brand guide. No other font style is accepted to ensure branding stays consistent across the nation.
- Any yellow color in headlines or on website must match Pantone 123C. Black is a solid black. See examples provided. Check to ensure the photo selected has the correct headline associated, per page 7 of this deck. This will ensure the action taking place is referenced correctly.
- As there is a great variety of window configurations across the various stations, one configuration will not work for all stations. See examples for USAREC approved window treatments on following pages.
- Do not break words between window mullions (braces between window panes). Option is to reduce space between words or keep verbiage within a single window panel and stay consistent throughout design.
- Larger images are better. Whenever possible, use a limited number of large images (ceiling to floor) over a larger number of smaller images. Breaks between images should be vertical not horizontal.
- The most popular image is the silhouette Soldier waving the flag and should be used at least once in every station treatment.
- The smaller the window, the simpler the image needs to be, more complicated images can be used larger.
- Ethnicity should be considered in the selection of images. Company S2s should be able to inform Stations of their ethnic breakdown which should drive image selection (example: stations with 40% or higher of a particular ethnicity should have at least 40% of their windows represented by that ethnicity).
- Images may run across multiple windows, but never split the Army logo. Include "goarmy.com" under the Army logo on the front door(s) only. If no door entrance, place "goarmy.com" on one prominent photo that predominately faces the public.
- If possible, send the approved proof to the station commander for record.
- Questions or help should be directed to that station commander or facilities manager leading this effort.

# **APPROVED IMAGES**



**TOO1: JOIN THE TEAM THAT MAKES A** DIFFERENCE.

002



**T002: CAN YOU MAKE THE CUT?** 

003



T003: JOIN OUR TEAM.



T002: CAN YOU MAKE THE CUT?

005



T004: ARMY + COLLEGE = A WINNING COMBINATION.



T005: TAKE YOUR TECH SKILLS TO THE NEXT LEVEL.





**T002: CAN YOU MAKE THE CUT?** 

008



**T005: TAKE YOUR TECH SKILLS TO THE** NEXT LEVEL.

009



T007: TRY OUR COMMUTE TO WORK.





**T005: TAKE YOUR TECH SKILLS TO THE** NEXT LEVEL.

011



**T008: LEGACY OF SERVICE.** 



**T009: GET HIGH-TECH TRAINING IN HIGH-DEMAND CAREERS.** 





T010: GAIN AN EDGE IN A COMPETITIVE WORLD.

014



T010: GAIN AN EDGE IN A COMPETITIVE WORLD.

015



T005: TAKE YOUR TECH SKILLS TO THE NEXT LEVEL.



T011: NATIONAL CHAMPS SINCE 1775.

017



T012: STEP FORWARD AND MAKE A DIFFERENCE.



T015: DEFY EXPECTATIONS... EVEN YOUR OWN.



T016: GIVE YOUR CAREER A SHOT OF ADRENALINE.





T017: WHERE YOUR CUBICLE BECOMES A COCKPIT.



T005: TAKE YOUR TECH SKILLS TO THE NEXT LEVEL.



T016: GIVE YOUR CAREER A SHOT OF ADRENALINE.

023



T002: CAN YOU MAKE THE CUT?

024



T018: EARN THE TABS OF THE ARMY'S ELITE.



T019: WHAT'S YOUR WARRIOR?

#### 026



**T020: AIM HIGHER THAN POSSIBLE.** 

## 027 TRAINING THAT PAYS. AND PAYS OFF. VISIT GOARMY.COM VISIT GOARMY.COM

TO21: TRAINING THAT PAYS. AND PAYS OFF.





T022: THE JOURNEY BEGINS OUTSIDE YOUR COMFORT ZONE.

### TAGLINE OPTIONS FOR WINDOW CLINGS:

- 001: JOIN THE TEAM THAT MAKES A DIFFERENCE.
- 002: CAN YOU MAKE THE CUT?
- 003: JOIN OUR TEAM.
- 004: ARMY + COLLEGE = A WINNING COMBINATION.
- 005: TAKE YOUR TECH SKILLS TO THE NEXT LEVEL.
- 006: CLIMB OUR CORPORATE LADDER.
- 007: TRY OUR COMMUTE TO WORK.
- 008: LEGACY OF SERVICE.
- 009: GET HIGH-TECH TRAINING IN HIGH-DEMAND CAREERS.
- 010: GAIN AN EDGE IN A COMPETITIVE WORLD.
- 011: NATIONAL CHAMPS SINCE 1775.
- 012: STEP FORWARD AND MAKE A DIFFERENCE.
- 013: GIVE BACK ON A GLOBAL LEVEL.
- 014: EXPECT MORE OF YOURSELF.
- 015: DEFY EXPECTATIONS... EVEN YOUR OWN.
- 016: GIVE YOUR CAREER A SHOT OF ADRENALINE.
- 017: WHERE YOUR CUBICLE BECOMES A COCKPIT.
- 018: EARN THE TABS OF THE ARMY'S ELITE.
- 019: WHAT'S YOUR WARRIOR?
- 020: AIM HIGHER THAN POSSIBLE.
- 021: TRAINING THAT PAYS. AND PAYS OFF.
- 022: THE JOURNEY BEGINS OUTSIDE YOUR COMFORT ZONE.

# **EXAMPLES**

